


PREBID MINUTES OF MEETING

Minutes of Pre-Bid Meeting for SPCAI Tender titled "Supply, Installation & Commissioning of Labs Equipment for Sino-Pak Center for Artificial Intelligence (SPCAI)"


- i) A pre-bid meeting for the subject tender was held on the Thursday, December 02, 2021, at the conference room of PAF-IASI which was attended by following from SPCAI, PAF-IASI.
1. Mr. Anwar Amjad, Advisor IT, PAF-IASI
 2. Dr. Sohail Khan, Administrator SPCAI
 3. Mr. Atta Ullah Khan, Project Coordinator SPCAI
 4. Mr. Maaz Jamil Khan, Sr. Engineer SPCAI
 5. Syed Asad Ullah Shah, Sr. Engineer SPCAI
- ii) Following were the representatives along with companies participated in pre bid meeting, whereas others communicated their queries via email.
- Mr. Ahsan Ameen (M/s Rad-Wi)
 - Mr. Saeed (M/s Eastern Trading)
 - Mr. Mukhtar Khan (M/s EduLab)
 - Mr. Muhammad Talib (M/s True Tech Solution)
 - Dr Shahid Iqbal (M/s Systec Technology)
 - Mr. Abbas Kapasi
- iii) The queries raised and the points discussed in the meeting along with the reply from SPCAI are listed as below:

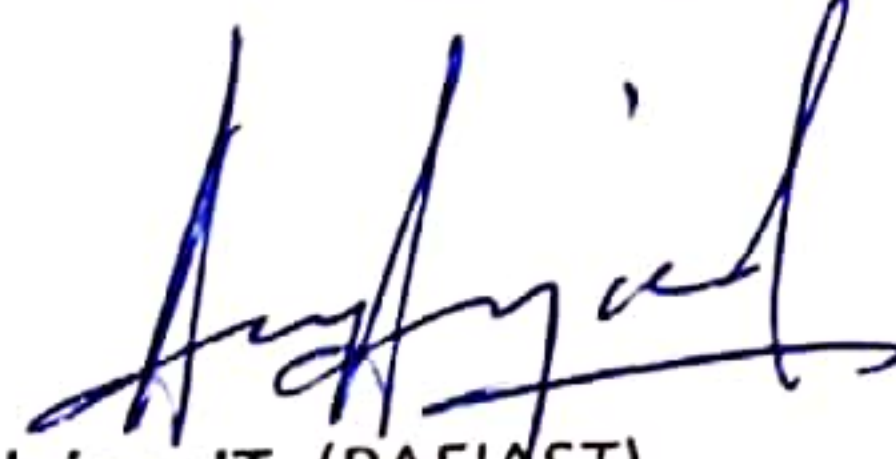
| General Questions / Points discussed by Vendors | Reply by SPCAI, PAF-IASI |
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| Extended warranty is needed but the extended warranty for some items is not more than one year how can vendor quote for it. | Standard warranty and extended warranty are needed to determine the Total Cost of Ownership (TOC) over 4-5 years. Accordingly, the supplier must ask OEM/ principal to meet relevant item Warranty in order to fulfill the requirement. |
| Items having 2.4GHZ frequency needs to have special approval for its use in Pakistan | Suppliers are advised to use the best possible way to have the items managed, preferably without running into such procedures causing delays. |
| Will there be any date extension given in tender? | No extension is planned for now. Potential bidders are advised to prepare themselves for their Bid submission within stipulated time on 9-Dec-2021. |
| Is partial quote, partial delivery, and/ or partial payment acceptable? | Partial shipment and accordingly partial payment(s) may be considered. However, as mentioned in the RFP, bidders are required to quote all items asked in a LOT. |

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| If any of the quoted items is late or unavailable? | The potential bidders are advised to suggest if the delivery timelines mentioned in RFP is challenging for some items and need some revision, prior to bid submission. Moreover, bidders need to have authorization from the manufacturer/ principal for participation in this tender with the timelines as finalized, and that the product will be available for this tender. There should be no such excuse of delays (attributable to supplier and/ or manufacturer/ principal) once the contract is signed. After the bid submission no excused would be entertained. |
| If item is no more in production? | If any of the items not quoted by all the bidders participating in a particular LOT, then it will be considered as omitted from the LOT. |
| LOT-1: Computer Vision laboratory | |
| First two items are on hold and if these are to be purchase from other sources, the price will be six times high. | As stated above. Further, if the quoted prices are extraneously high, PAF-IAST reserves the right to decide as deemed appropriate. |
| LOT-2 : Smart city laboratory | |
| The precise specification of Item #. 11 is not given. An important upgrade version is needed for its proper functioning. | The upgrade to item #11 of LOT-2 has been found essential for the enhanced functioning of the equipment. Therefore the "Option" upgrade is preferred by PAF-IAST, and it is added to the item specification of item #11 as per Figure 1. |
| <div style="display: flex; align-items: flex-start;">  <div style="margin-left: 20px;"> <p>Option Builds a pumping system to control the culture medium including nutrients</p> <hr/> <p>CO2 Generator Solenoid Valve Nutrient Solution PH Value Detection Sensor Detectable Concentration Range : PH0 ~ 14 Response Time: (≤5S TDS(Total Dissolved Solids) Sensor Measurement Range : 0 ~ 1000ppm TDS Probe Peltier Thermoelectric Module 40mm Fan 12V/6A Heater 12V/10A Heating Element : PTC Power : 12V/29A</p> </div> </div> <p style="text-align: center;">Fig 1 Option Specifications for item 11 of Lot #2</p> | |
| LOT- 3 Intelligent Field Robotics Laboratory | |
| Covid-19 is causing problems in delivery. | As stated above. |

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| Item 5 General Info | LED rings need to be separately quoted as OEM do not provide it. |
| LOT-4 Laboratory Furniture | |
| Corian material should be of American brand or Chinese brand also acceptable? | Bidders are advised to meet the specifications as stated in the RFP. PAF-IAST is not agnostic to any brand or country of origin. |
| Corian Material is fully needed or partial | Only those surfaces which are directly touched by the people, need to be of Corian material. |
| LOT-5 IT Equipment | |
| This LOT has asked Printers and Computers together, whereas the distributors usually deal in either of the two. Can the lot be quoted partially? | LOT 5 has been sub-divided into two lots, i.e., 5a (printers) and 5b (rest of the items), and shall be considered accordingly. |
| Is monthly service of printer also being expected from the supplier? | Bidders are advised to note down that the RFP asks for Warranty and Support Services, which means in addition to Warranty, bidders are expected to provide Support Services in addition to the Warranty which is from the principal/manufacturer. Further, support for Software will also be required as already mentioned in the RFP. Moreover, bidders are required to quote the Toner(s) price of all printers as well which will be considered for the financial comparison of the printers to determine the Total Cost of Ownership (TCO). Moreover, the Toner prices may be locked for the duration of Contract with the selected bidder. |
| Item# 11 model is not available | The RFP has categorically qualified with the word "or equivalent" as per PPRA. Bidders are required to quote the product which meets or exceeds the specifications. |


 Senior Engineer
 (SPCAI)


 Senior Faculty, (SPCAI)


 Advisor IT, (PAFIASST)