

# Pak-Austria Fachhochschule: Institute of Applied Sciences & Technology, Haripur

## KHYBER PAKHTUNKHWA

# REQUEST FOR PROPOSAL (RFP) FOR

Establishment and Maintenance of Laboratories at Department of Pharmaceutical Sciences

Submission of Bids: Monday 30 September 2024 @ 12:00 PM

Opening of Bids: Monday 30 September 2024 @ 12:30 PM

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## **Section 1. Letter of Invitation**

The Pak-Austria Fachhochschule: Institute of Applied Sciences & Technology (PAF- IAST), Haripur invites sealed bids from interested firms registered with KPRA, KPPRA and FBR having active taxpayer status for the "Maintenance and establishment of laboratories at Department of Pharmaceutical Sciences" under the following Lots.

Lot No. 1: Prepared slides of Microbiology, Histology and Pathology

Lot No. 2: Microbiology lab accessories

Lot No. 3: Basic Medical Sciences lab accessories

Lot No. 4: Pathology lab Equipment

Lot No. 5: Basic Medical Sciences and Microbiology lab equipment

Lot No. 6: Glassware and Chemicals

The bidder must be registered and duly recognized in Pakistan and be registered with FBR; possess Manufacturer's status or Distributor/ Dealer status with authorization from Manufacturer/ Principal specific for this tender, with sufficient financial, technical, and human resources to take up the task assigned and complete the same within prescribed time limit on the finalization of contract with PAF-IAST.

Tender document containing instructions to bidders covering definitions, introduction/ background of the Project, scope of work, general terms and conditions, and special terms, procedure for submission of bids, opening of bid, evaluation criteria, and other related information, can be obtained against a written request on company's letterhead, from Pak-Austria Fachhochschule: Institute of Applied Sciences & Technology, Haripur — Pakistan. Cost of the document is Rs. 2000/- Non-refundable (Stationery charges) for each LOT separately. Tender document can also be downloaded from http://www.paf-iast.edu.pk/ free of cost, however, It should also be submitted along with Pay Order/ Demand Draft of Rs. 2000/- (Stationery Charges). No bid will be accepted without Tender Document fee.

Bidder(s) interested in participating in the tender process are advised to submit their Bid Proposal(s), along with the Earnest Money amounting 2% of their Bid Value in the shape of CDR, in accordance with the instructions in this tender document. Bid Proposal(s) must reach PAF-IAST, Haripur on **Monday 30**September 2024 @ 12:00 PM .Any late Bid(s) shall not be accepted and returned unopened. Accepted Bids will be opened on the same day at 1230 hrs, in presence of bidders who chose to attend. In case of sudden holiday on bid opening day, bids will be opened on next working day. The Tender shall be executed in accordance with KPPRA Rule 6 (2)(b) "Single Stage, Two Envelope Procedure".

This advertisement is also available on PAF: IAST and KPPRA websites <a href="http://www.paf-iast.edu.pk/">http://www.paf-iast.edu.pk/</a> & <a href="http://www.kppra.gov.pk">http://www.kppra.gov.pk</a> .

#### Rector

Pak-Austria Fachhochschule: Institute of Applied Sciences & Technology (PAF-IAST)

Hairpur - Khyber Pakhtunkhwa

Phone: 0995-931615

E-Mail: Attaullah.khan@spcai.paf-iast.edu.pk

A. GENERAL TERMS	
1. Introduction	1.1 Bidders shall adhere to all the requirements of this ITB, including any amendments made in writing by PAF-IAST. This ITB will be governed under Clause 6 (2)(b) "Single Stage, two Envelope Procedure" of Khyber Pakhtunkhwa Public Procurement Rules, 2014, as amended from time to time and instructions of the Government of Khyber Pakhtunkhwa received during the completion of the project.
	1.2 Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by PAF-IAST. The Institute is under no obligation to award a contract to any Bidder as a result of this ITB.
	1.3 PAF-IAST reserves the right to cancel the procurement process at any stage without any liability of any kind for PAF-IAST, upon notice to the bidders of publication of cancellation notice on PAF- IAST website.
2. Fraud & Corruption, Gifts and Hospitality	2.1 PAF-IAST strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of PAF-IAST vendors and requires all bidders/ vendors observe the highest standard of ethics during the procurement process and contract implementation.
	2.2 Bidders/ vendors shall not offer gifts or hospitality of any kind to PAF-IAST staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches or dinners.
	2.3 In pursuance of this policy, PAF-IAST:
	(a) Shall reject a bid if it determines that the selected bidder has engaged in an corrupt or fraudulent practices in competing for the contract in question.
	(b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a PAF- IAST contract; or counseling or canvassing staff or elected representatives; or engaging in collusion with other bidders.
3. Eligibility	A Bidder should not be suspended, debarred, or otherwise identified as ineligible by any Government/ Semi-government/ or any other international Organization Bidders are therefore required to disclose to PAF-IAST whether they are subject to any sanction or temporary suspension imposed by these organizations.
	3.2 It is the Bidder's responsibility to ensure that its employees, sub-contractors service providers, suppliers and/ or their employees meet the eligibility requirements as established by PAF-IAST.
	The bidder must provide satisfactory report for the last three projects (03). If the bidder has executed any project in the PAF-IAST during last three year, the bidder has to provide the satisfactory report of the project
4. General Terms	4.1 The Bidder should be registered with Sales Tax and Income Tax Department.
	4.2 The Bidder should have not been blacklisted by any Government/ Sen Government organization.

4.3	There should	be no	litigation	against	the	bidder/	firm.
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B. PREPARATION OF BIDS			
5. General Considerations	In preparing the Bid, the Bidder is expected to examine the ITB in detail. Material deficiencies in providing the information requested in the ITB may result in rejection of the Bid.		
	The Bidder will not be permitted to take advantage of any errors or omissions in the ITB. Should such errors or omissions be discovered, the Bidder must notify the Rector, PAF-IAST accordingly.		
6. Cost of Preparation of Bid	The Bidder shall bear all costs related to the preparation and/ or submission of the Bid, regardless of whether its Bid is selected or not. PAF-IAST shall not be responsible or liable for those costs, regardless of the conduct or outcome of the procurement process.		
7. Language	7.1 The Bid, as well as any, and all related correspondence exchanged by the Bidder and PAF- IAST, shall be written in the language(s) specified in the BDS.		
8. Documents Comprising the Bid	8.1 The Bid shall comprise of the following documents and related forms of which details are provided in the BDS. All pages of the Bid shall be signed, stamped and		
	properly paginated.  a) Returnable Forms as referred in Section 6 shall be properly filled in Ink or Typed.  Forms filled in using a pencil shall not be considered and substantiate the annulment of the Bid Proposal.		
	<ul><li>b) Documents Establishing the Eligibility and Qualifications of the Bidder;</li><li>c) Bid covering Technical Specifications in detail, and covering Price Schedule; d)</li><li>Bid Security, if required by BDS;</li></ul>		
	e) Any attachments and/ or appendices to the Bid.		
9.Documents Establishing the Eligibility and Qualifications	9.1 The Bidder shall furnish documentary evidence of its status as an eligible and qualified supplier, using the Forms provided under Section 6 and providing documents required in those forms. In order to award a contract to a Bidder, its qualifications must be documented to PAF-IAST's satisfaction.		
10. Technical Bid Format and Content	The Bidder is required to submit a Bid using the Standard Forms and templates provided in Section 6 of the ITB.		
	10.2 Samples of items, when required as per Section 5, shall be provided within the time specified and unless otherwise specified by the Purchaser, at no expense to the Institute. If not destroyed by testing, samples will be returned at Bidder's request and expense, unless otherwise specified.		
	10.3 When applicable and required in Section 5, the Bidder shall describe the necessary training program available for the maintenance and operation of the equipment offered as well as the cost to the Institute. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.		
	10.4 When applicable and required in Section 5, the Bidder shall certify the availability of spare parts for a period of at least five (5) years from date of delivery, or as otherwise specified in this ITB.		
11. Price Schedule	The Price Schedule shall be prepared using the Forms provided in Section 6 of the ITB and taking into consideration the requirements in the ITB.		

	Any requirement described in this ITB but not priced in the Price Schedule, shall be assumed to have been included in the prices of other activities or items, as well as in the final total price.
12. Bid Security	<ul> <li>12.1 A Bid Security shall be provided in the amount and form indicated in the BDS. The Bid Security shall be valid for the duration as referred in BDS.</li> <li>12.2 The Bid Security shall be included along with the Bid. If Bid Security not found in the Bid, the Bid shall be rejected.</li> <li>12.3 If the Bid Security amount or its validity period is found to be less than what is required, PAF-IAST shall reject the Bid.</li> </ul>
	<ul> <li>12.4 In the event an electronic submission is allowed in the BDS, Bidders shall include a copy of the Bid Security in their bid and the original of the Bid Security must be sent via courier or hand delivery as per the instructions in BDS.</li> <li>12.5 The Bid Security will be forfeited by PAF-IAST, and the Bid rejected, in the event</li> </ul>
	<ul> <li>of any, or combination, of the following conditions:</li> <li>a) If the Bidder withdraws its offer during the period of the Bid Validity specified in the BDS, or;</li> <li>b) In the event the successful Bidder fails: <ol> <li>to sign the Contract after PAF-IAST has issued an award; or</li> <li>to furnish the Performance Security, insurances, or other documents that PAF-IAST may require as a condition precedent to the effectivity of the contract that may be awarded to the Bidder.</li> </ol> </li> </ul>
13. Currencies	<ul> <li>All prices shall be quoted in the currency indicated in the BDS. Where prices are quoted in different currencies, for the purposes of comparison:</li> <li>a) PAF-IAST will convert the currency quoted into the currency indicated in BDS, in accordance with the prevailing Inter Bank rate of exchange on the last day of submission of Bids; and</li> <li>b) In the event that PAF-IAST selects a Bid for award that is quoted in a currency different from the preferred currency in the BDS, PAF-IAST shall reserve the right to award the contract in the currency of PAF-IAST's preference, using the conversion method specified above.</li> </ul>
14. Joint Venture, Consortium or Association	14.1 If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Bid, they shall confirm in their Bid that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by an intent letter or an Agreement among the legal entities duly notarized, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between PAF-IAST and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture.
	After the Deadline for Submission of Bid, the lead entity identified to represent the JV, Consortium or Association Or any change in the constitution of the JV, Consortium or Association shall not be altered without the prior written consent of PAF-IAST/ Procurement Committee.

	14.4	The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entities in the joint venture in delivering the requirements of the ITB, both in the Bid and the JV, Consortium
		or Association Agreement or Intent Letter. All entities that comprise the JV, Consortium or Association shall be cumulatively subject to the eligibility and technical qualification assessment by PAF-IAST as defined in Section 4: Evaluation Criteria.
	14.5	A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between:
		a) Those that were undertaken together by the JV, Consortium or Association; and
		b) Those that were undertaken by the individual entities of the JV, Consortium or Association.
	14.6	Previous contracts completed by individual experts working privately but who are permanently or were temporarily associated with any of the member firms cannot be claimed as the experience of the JV, Consortium or Association or those of its members, but should only be claimed by the individual experts themselves in their presentation of their individual credentials.
15. Only One Bid	15.1	The Bidder (including the individual members of any Joint Venture) shall submit only one Bid, either in its own name or as part of a Joint Venture.
	15.2	Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:
		a) they have at least one controlling partner, director or shareholder in common; or
		b) any one of them receive or have received any direct or indirect subsidy from the other/s; or
		c) they have the same legal representative for purposes of this ITB; or
		d) they are subcontractors to each other's Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder; or some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this ITB process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid.
16. Bid Validity Period	16.1	Bids shall remain valid for the period specified in the BDS, commencing on the Deadline for Submission of Bids. A Bid valid for a shorter period may be rejected by PAF-IAST and rendered non-responsive.
	16.2	During the Bid validity period, the Bidder shall maintain its original Bid without any change, including the availability of the Key Personnel.

one Bid.

The lead entity and the member entities of the JV, Consortium or Association shall abide by the provisions of Clause 15 herein in respect of submitting only

## 17. Extension of Bid In exceptional circumstances, prior to the expiration of the Bid validity period, Validity Period PAF-IAST may request Bidders to extend the period of validity of their Bids. The request and the responses shall be made in writing and shall be considered integral to the Bid. If the Bidder agrees to extend the validity of its Bid, it shall be done without any change to the original Bid. 17.3 The Bidder has the right to refuse to extend the validity of its Bid, in which case, the Bid shall not be further evaluated. 18. Clarification on ITB 18.1 Bidders may request clarifications on any of the ITB documents no later than the (from the Bidders) date indicated in the BDS. Any request for clarification must be sent in writing in the manner indicated in the BDS. If inquiries are sent other than specified channel, even if they are sent to a PAF-IAST staff member, PAF-IAST shall have no obligation to respond or confirm that the query was officially received. PAF-IAST will provide the responses to clarifications through the method specified in the BDS. PAF-IAST shall endeavor to provide responses to clarifications in an expeditious manner, but any delay in such response shall not cause an obligation on the part of PAF-IAST to extend the submission date of the Bids, unless PAF-IAST deems that such an extension is justified and necessary. 19. Amendment in ITB 19.1 At any time prior to the deadline of Bid submission, PAF-IAST may for any reason, such as in response to a clarification requested by a Bidder, modify the ITB in the form of an amendment to the ITB. Amendments will be made available to all prospective bidders. 19.2 If the amendment is substantial, PAF-IAST may extend the Deadline for submission of Bid to give the Bidders reasonable time to incorporate the amendment into their Bids. 20. Alternative Bids 20.1 Unless otherwise specified in the BDS, alternative Bids shall not be considered. If submission of alternative Bid is allowed by BDS, a Bidder may submit an alternative Bid, but only if it also submits a Bid conforming to the ITB requirements. Where the conditions for its acceptance are met, or justifications are clearly established, PAF-IAST reserves the right to award a contract based on an alternative Bid. 20.2 If multiple/ alternative bids are being submitted, they must be clearly marked as "Main Bid" and "Alternative Bid" 21. Pre-Bid Conference 21.1 When appropriate, a pre-bid conference may be conducted at the date, time and

location specified in the BDS. All Bidders are encouraged to attend. Nonattendance, however, shall not result in disqualification of an interested Bidder. Minutes of the Bidder's conference will be disseminated on the procurement website and/ or shared by email as specified in the BDS. No verbal statement made during the conference shall modify the terms and conditions of the ITB, unless specifically incorporated in the Minutes of the Bidder's

Conference or issued/ posted as an amendment to ITB.

# C. SUBMISSION AND OPENING OF BIDS

# 22. Bid Proposal Submission

- 22.1 The Bidder shall submit a duly signed and numbered all pages of the complete Bid in an Envelope sealed and marked as per ITB 22.6, and in accordance with KPPRA Rule 6 (2)(b).
- The Outer Envelope should contain Two (02) separate sealed envelopes, one of which comprising the Forms (A F) and supporting documents in accordance with requirements in the BDS, shall be marked as "Technical Proposal". Whereas, the other envelope containing the Form G: Price Schedule Form shall be marked as "Financial Proposal".
- 22.3 The Bid Security as referred in BDS must be placed in the "Financial Proposal" but in a duly sealed envelope and marked as "Bid Security". However, an Affidavit stating that the Bid Security (without indicating the amount) has been placed in the Financial Proposal, should be enclosed in "Technical Proposal".

Bid security envelop will be opened with financial proposal of Technically qualified bidders.

- 22.4 Bid can be delivered either personally, or by courier as specified in the BDS.
- 22.5 The Bid shall be signed by the Bidder or person(s) duly authorized to commit the Bidder. The authorization shall be communicated through a document evidencing such authorization issued by the legal representative of the bidding entity, or a Power of Attorney, accompanying the Bid. There should not be errors and/ or over-writings. Corrections (if any) should be made clearly and initialed with dates.
- 22.6 Bidders must be aware that the mere act of submission of a Bid, in and of itself, implies that the Bidder fully accepts the General Contract Terms and Conditions.
- 22.7 Hard copy submission by courier or hand delivery allowed or specified in the BDS shall be governed as follows:
  - a) The signed Bid shall be marked "Original", and its copies marked "Copy" as appropriate. The number of copies is indicated in the BDS. All copies shall be made from the signed original only. If there are discrepancies between the original and the copies, the original shall prevail.
  - (b) The Bid Proposals must be sealed and submitted in an envelope, which shall:
    - i. Bear the name of the Bidder; ii. Be addressed to PAF IAST as specified in the BDS; and iii. Bear a warning not to open before the time and date for Bid opening as specified in the BDS.
- If the envelope with the Bid is not sealed and marked as required, PAF-IAST shall assume no responsibility for the misplacement, loss, or premature opening of the Bid.

### 23. Deadline for Submission of Bids and Late Bids

- 23.1 Complete Bids must be received by PAF-IAST in the manner, and no later than the date and time, specified in the BDS. PAF-IAST shall only recognize the actual date and time that the bid was received by PAF-IAST.
- 23.2 PAF-IAST shall not consider any Bid that is received after the deadline for the submission of Bids.

24. Withdrawal, Substitution, and Modification of Bids	24.1 A Bidder may withdraw, substitute or modify its Bid after it has been submitted at any time prior to the deadline for submission.
	24.2 A bidder may withdraw, substitute or modify its Bid by sending a written notice to PAF- IAST, duly signed by an authorized representative, including a Power of Attorney. The corresponding substitution or modification of the Bid, must accompany the respective written notice. All notices must be submitted in the same manner as specified for submission of Bids, by clearly marking them as "WITHDRAWAL" "SUBSTITUTION," or "MODIFICATION"
	24.3 Bids requested to be withdrawn shall be returned unopened to the Bidders, except if the bid is withdrawn after the bid has been opened.
25. Bid Opening	25.1 The Procurement Committee of PAF- IAST will open the Bid in the presence of Bidders' representative(s) who choose to attend.
	25.2 The Bidders' names, modifications, withdrawals, the condition of the envelope labels/ seals, the number of folders/ files and all other such other details as PAFIAST may consider appropriate, will be announced at the opening. No Bid shall be rejected at the opening stage, except for late submissions, in which case, the Bid shall be returned unopened to the Bidders.
	25.3 In case of public holiday on bid opening day, bids will be opened on next working day.

D. EVALUATION OF BIDS			
26. Confidentiality	26.1	Information relating to the examination, evaluation, and comparison of Bids, and the recommendation of contract award, shall not be disclosed to Bidders, even after publication of the contract award.	
	26.2	Any effort by a Bidder to influence PAF-IAST in the examination, evaluation and comparison of the Bids or contract award decisions may, at PAF-IAST's decision, result in the rejection of its Bid and may subsequently be subject to consequences.	
27. Preliminary Examination	27.1	PAF-IAST shall examine the Bids to determine whether they are complete with respect to minimum documentary requirements, whether the documents have been properly signed, and whether the Bids are generally in order, among other indicators that may be used at this stage. PAF-IAST reserves the right to reject any Bid at this stage.	

28. Evaluation of Eligibility and Technical	28.1 Eligibility and Technical Qualification of the Bidder will be evaluated against the Minimum Eligibility/ Qualification requirements specified in the Section 4: Evaluation Criteria.
Qualification	28.2 In general terms, Bidders that meet the following criteria may be considered qualified:
	<ul> <li>a) They are not included in the list of blacklisted or barred companies published on KPPRA website, any federal or provincial government department;</li> </ul>
	<ul> <li>They have a good financial standing and have access to adequate financial resources to perform the contract and all existing commercial commitments,</li> </ul>
	<ul> <li>They have the necessary experience, technical expertise, production capacity, quality certifications, quality assurance procedures and other resources applicable to the supply of goods and/ or services required;</li> </ul>
	<ul> <li>d) They are able to comply fully with the General Terms and Conditions of Contract;</li> </ul>
	<ul> <li>e) They do not have a consistent history of court/ arbitral award decisions against the Bidder; and</li> </ul>
	f) They have a record of timely and satisfactory performance with their clients.
29. Evaluation of Bid Proposals	29.1 The evaluation team shall review and evaluate the Bids on the basis of their responsiveness to the Schedule of Requirements and Technical Specifications and other documentation provided, applying the procedure indicated in the BDS and other ITB documents. When necessary, and if stated in the BDS, PAF- IAST may invite technically responsive bidders for a presentation related to their Bids. The conditions for the presentation shall be provided in the bid document where required.

30. Due diligence	30.1	PAF- IAST reserves the right to undertake a due diligence exercise, aimed at determining to its satisfaction, the validity of the information provided by the Bidder. Such exercise shall be fully documented and may include, but need not be limited to, all or any combination of the following:
		a) Verification of accuracy, correctness and authenticity of information provided by the Bidder;
		b) Validation of extent of compliance to the ITB requirements and evaluation criteria based on what has so far been found by the evaluation team;
		<li>Inquiry and reference checking with Government entities with jurisdiction on the Bidder, or with previous clients, or any other entity that may have done business with the Bidder;</li>
		<li>Inquiry and reference checking with previous clients on the performance on on-going or completed contracts, including physical inspections of previous works, as deemed necessary;</li>
		e) Physical inspection of the Bidder's offices, branches or other places where business transpires, with or without notice to the Bidder;
		f) Other means that PAF-IAST may deem appropriate, at any stage within the selection process, prior to declaring the Bidder as Qualified.
31. Clarification of Bids	31.1	To assist in the examination, evaluation and comparison of Bids, PAF- IAST may, at its discretion, request any Bidder for a clarification of its Bid.

	31.2	PAF- IAST's request for clarification and the response shall be in writing and no change in the prices or substance of the Bid shall be sought, offered, or permitted, except to provide clarification, and confirm the correction of any arithmetic errors discovered by PAF-IAST in the evaluation of the Bids in accordance with the ITB.  Any unsolicited clarification submitted by a Bidder in respect to its Bid, which is not a response to a request by PAF-IAST, may not be considered during the review and evaluation of the Bids.
32. Responsiveness of Bid	32.1	PAF-IAST's determination of a Bid's responsiveness will be based on the contents of the bid itself. A substantially responsive Bid is one that conforms to all the terms, conditions, specifications and other requirements of the ITB without material deviation, reservation, or omission.
	32.2	If a bid is not substantially responsive, it may be rejected by PAF-IAST and may not subsequently be made responsive by the Bidder by correction of the material deviation, reservation, or omission.
33. Right to Accept, Reject, Any or All Bids	33.1	PAF-IAST reserves the right to accept or reject any proposal in response to the ITB, to render any or all of the proposals as non-responsive, and to reject all Proposals in response to the ITB at any time prior to award of contract, while assigning the reason(s) thereof.
	33.2	PAF- IAST shall not be obliged to award the contract to the lowest priced offer.
34. Nonconformities, Reparable Errors and Omissions	34.1	Provided that a Bid is substantially responsive, PAF-IAST may waive any nonconformities or omissions in the Bid that, in the opinion of PAF-IAST, do not constitute a material deviation.
	34.2	PAF-IAST may request the Bidder to submit the necessary information or documentation, within a reasonable period, to rectify nonmaterial nonconformities or omissions in the Bid related to documentation requirements.
		Such omission shall not be related to any aspect of the price. Failure of the Bidder to comply with the request may result in the rejection of its Bid.
	34.3	For the Price Schedule that are submitted, PAF-IAST shall check and correct arithmetical errors as follows:
		a) if there is a discrepancy between the unit price and the line item total that is obtained by multiplying the unit price by the quantity, the unit price shall prevail and the line item total shall be corrected, unless in the opinion of PAF-IAST there is an obvious misplacement of the decimal point in the unit price; in which case, the line item total as quoted shall govern and the unit price shall be corrected;
		b) if there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected; and
		c) if there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.
	34.4	If the Bidder does not accept the correction of errors made by PAF- IAST, its Bid shall be rejected.

## 35. Bidder Grievance 35.1 PAF- IAST's grievance readdress procedure provides an opportunity for appeal to those persons or firms not awarded a contract through a competitive procurement process. In the event that a Bidder believes that it was not treated fairly, the Bidder may lodge a complaint to the PAF-IAST's Grievance Readdress Committee. **E. AWARD OF CONTRACT** 36. Evaluation PAF-IAST will conduct the evaluation solely on the basis of response to this tender received from the firms. 36.2 Evaluation shall be undertaken in the following steps: Preliminary Examination including Technical Specifications and other compliances Arithmetical check and ranking of bidders who passed preliminary b) examination by price. Evaluation of prices c) 36.3 Price comparison shall be based on the landed price, including transportation, insurance and the total cost of ownership (including spare parts, consumption, installation, commissioning, training, special packaging, etc., where applicable) Bidders will also be required to submit a signed Integrity Pact on a stamp paper 37. Integrity Pact of appropriate value as part of their response. The text of Integrity Pact is available at Annex – I. 38. Award Criteria Prior to expiration of the period of Proposal validity, PAF-IAST shall award the contract to the Bidder that is found to be responsive to the requirements of the Technical Specifications and has offered the lowest price. PAF-IAST shall not be obliged to award the contract to the lowest priced offer, if the response is found deficient to the Technical Specifications and other compliances. 38.3 In case of tie in Financial Bid Value, the Contract will be awarded to the bidder having more closest match to the Technical Specifications. 39. Contract Signing 39.1 After the approval of any Work Award, a Contract Agreement on the stamp paper of appropriate value, shall be executed by PAF-IAST with Selected Bidder (i.e. Contractor) within 15 days from the date of issuance of LoI (Letter of Intent)/ Work Order. 39.2 Failure to signing of Contract Agreement by the selected Bidder Firm with PAFIAST within the stipulated time may constitute sufficient grounds for the annulment of the award, and forfeiture of the Bid Security, if any, and on which event, PAF-IAST may award the Contract to the Second highest rated or call for new Proposals. 40. Right to Vary 40.1 At the time of award of Contract, PAF-IAST reserves the right to vary the quantity

of goods and/ or services, without any change in the unit price or other terms

41.1 A sample draft Contract to be signed, containing applicable General Terms and

quantity at the

Time of Award

41. Sample draft

Contract

and conditions.

Conditions can be found at Annex – II.

42. Performance Security	42.1	A performance security, if required in the BDS, shall be provided in the amount specified in BDS, well prior to the Contract signing by both parties. Where a performance security is required, the receipt of the performance security by PAFIAST shall be a condition for rendering the contract effective.
43. Bank Guarantee for Advanced Payment	43.1	No Payment will be released in advance.
44. Liquidated Damages	44.1	<ul> <li>PAF-IAST shall apply Liquidated Damages for the damages and/ or risks caused to PAF-IAST resulting from the Contractor's delays or breach of its obligations as per Contract.</li> <li>a) In case of delay, the Procurement Committee, PAF-IAST reserves the right to impose a penalty not exceeding 10% of the total amount of the Contract Value at the rate as referred in the Sample Contract at Annexure – II.</li> <li>b) If the Contractor fails to complete work as per PAF-IAST requirement, the Rector, PAF-IAST reserves the right to reject it altogether or impose a penalty not exceeding 50% of the total amount of the Contract.</li> <li>c) If the Contractor fails to provide supplies/ services as per PAF-IAST requirements, PAF-IAST may forfeit his earnest money as well as Performance Security, and the work will be done at the risk and cost of Contractor.</li> <li>d) In case of any dispute, matter will be referred to Rector, PAF-IAST whose decision will be binding on both the parties.</li> </ul>
45. Force Majeure	45.1	"Force Majeure" means an event which is beyond the reasonable control of a party and which makes a party's performance of its obligations under the Purchase Order/ Work Order/ Contract impossible or so impractical as to be considered impossible under the circumstances, and includes, but is not limited to, War, Riots, Storm, Flood or other industrial actions (except where such strikes, lockouts or other industrial issues are within the power of the party invoking Force Majeure), confiscation or any other action by Government agencies. In all disputes between the parties as to matters arising pursuant to this Purchase Order/ Work Order/ Contract, the dispute will be referred to Rector, PAF-IAST whose decision will be final.
46. Delivery of Goods	46.1	Contractor will be required to deliver the goods as per the Delivery Schedule referred in BDS without claiming any additional cost to the PAF-IAST at the designated site(s) and in quantities as referred in the Contract.
47. Payment Provisions	47.1	Payment will be made only upon PAF- IAST's acceptance of the goods and/ or services performed. The terms of payment shall be within thirty (30) days, after receipt of invoice, and certification of acceptance of goods and/ or services
	47.2	issued by the proper authority in PAF: IAST. Payment will be affected by bank transfer in the currency of the contract.  The Contractor shall provide all necessary supporting documents along with GST invoice, delivery challan and any other relevant documents as required by the PAF- IAST.

# **Section 3. Bid Data Sheet**

The following data for the goods and/ or services to be procured shall complement, supplement, or amend the provisions in the Invitation to Bid. In the case of a conflict between the Instructions to Bidders, the Bid Data Sheet, and other annexes or references attached to the Bid Data Sheet, the provisions in the Bid Data Sheet shall prevail.

BDS	Ref. to		Consider Instructions / Popularments
No.	Section.2	Data	Specific Instructions / Requirements
1.		Background of the Project	Pak-Austria Fachhochschule: Institute of Applied Sciences and Technology (PAF: IAST) is novel in its content and holistic in approach. The project concept is based on the slogan of "Skilling Pakistan" to create a high-quality technical education infrastructure. This unique educational institution in Pakistan will closely collaborate with several institutions in Austria and China and award multiple foreign degrees. This is a historic and visionary initiative as it is probably the first time that an institution will be established in Pakistan with many foreign universities giving degrees to students who study in it.
2.		Objective	The main objective of this Tender is to equip the PAF-IAST with necessary and advanced level facilities, providing enabling environment to the students and faculty to perform their academic and research work in a conducive and productive environment and deliver beyond the expectations.
			Establishment and maintenance of laboratories at Department of Pharmaceutical Sciences"  The required items in various Lots as referred in Section – 5 have been sought by PAF-IAST from a reputed Firms/ Companies. The supplier is expected to supply high quality products meeting the specification as stipulated in this ITB, which conforms to the international quality standards. The time specified for delivery, Installation and Commissioning in the tender form shall be deemed to be the essence of the contract and the Successful Bidder shall arrange within the specified period.
3.		Scope of Work	Post-Delivery Warranty and Support Services It is required that Manufacturer's Warranty and Post-delivery Bidder's Support Services for at least One (01) year from the date of commissioning at PAF-IAST be provided by the Supplier within the quoted cost of items.
			Moreover, additional Warranty and Support Services for next four (04) years should be quoted separately by the Bidder on annual payment basis. However, it will be at sole discretion of PAF-IAST to avail additional Warranty and Support Services in subsequent year(s) or otherwise.
4.	7	Language of the Bid	English

5.	22, 23, 27	Submitting Bids for Parts or subparts of the Schedule of Requirements (partial bids)	The Purchase Committee shall consider the Bids Lot-wise (i.e. package against each of the Lots) as referred in Section – 5. Any item not quoted in the respective Lot shall have reasonable grounds to reject the Bid for that Lot.
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6.	20	Alternative Bids	Not Allowed
7.	21	Pre-Bid conference	N/A
8.	16	Bid Validity Period	180 days
9.	13	Bid Security/ Earnest Money (Refundable)	Required in the amount of: 2% of the Bid Value quoted in  PKR for each Lot. In case of options, earnest money shall be based on the maximum quoted price of the same items in the Lot.  Acceptable Forms of Bid Security: Denominated in Pak Rupees duly issued by a Pakistani Bank or branch of a Foreign Bank, in the form of CDR in favor of the Rector, PAF-IAST
10.	42	Liquidated Damages	Will be imposed as follows:  Percentage of contract price per day of delay: as referred in Draft Contract Sample in Annexure – II.
11.	40	Performance Security	Within one week of issuance of Lol/ Purchase Order and well prior to the signing of Contract, as <b>10% of the Contract value</b> for the duration of Warranty period referred in RFP.
12.	12	Currency of Bid	Pakistani Rupees (PKR)
13.	31	Deadline for submitting requests for clarifications/ questions	<b>5 days</b> before the submission deadline
14.	31	Contact Details for submitting clarifications/ questions	Focal Person in PAF: IAST: Attaullah Khan Phone: 0995-931615 E-Mail: attaullah.khan@spcai.paf-iast.edu.pk Department of Pharmaceutical Sciences Phone 0995-932801 0995932801 ayesha.zafar@paf-iast.edu.pk

15.	18, 19, and 21	Manner of Disseminating Supplemental Information to the ITB and responses/ clarifications to queries	Direct communication to prospective Bidders Zahid Munawar Phone 0995-932801 zahid.munawar@paf-iast.edu.pk
16.	23	Deadline for Submission	Monday 30 Sep 2024 @ 12:00PM
17.	22	Number of Set(s) of Bid	Technical Proposal(s)  - One (01) Original  - Soft copy of Technical Proposal in a USB Flash Drive Financial Proposal(s)  - One (01) Original
			<u>Note:</u> Bidders are required to prepare and submit the Proposal(s) against the Lot(s) separately in separate envelopes, in which they intend to participate.
18.	22	Allowable Manner of Submitting Bids	☑ Courier/ Hand Delivery
19.	22	Bid Submission Address	<ul> <li>☑ By Courier / Hand Delivery:</li> <li>Convener Procurement Committee,</li> <li>PAF- IAST, Mang, Haripur</li> </ul>
20.	22	Electronic submission (email) requirements	Not Allowed
21.	25	Date, time and venue for the opening of bid	Date and Time: Venue: Conference Room, PAF-IAST, Mang, Haripur
22.	27, 36	Evaluation Method	Eligible and qualified bids meeting the PAF- IAST requirements and technically responsive as stipulated in this ITB
23.		Evaluation Method for the Award of Contract	Lowest priced technically responsive.
24.		Expected date for commencement of Contract	
25.		Maximum expected duration of Contract	12 months

26.	35	PAF: IAST will award the contract to:	One Bidder	Only against	each Lot	
27.	39	Type and Contract Terms and Conditions that will apply	PAF-IAST General Terms and Conditions for Contracts for Goods and/ or Services as per Sample at Annex – II.			
28.	46	Delivery, Installation and Testing/				
		Training		Delivery	Installation	Testing/ Training
			LOT #	10-12 weeks	1 weeks	1 weeks
			1,2,3,4,5 &			
			6			
29		Ex-Stock is not mandatory to meet the above delivery timelines				

# **Section 4. Evaluation Criteria**

## **Preliminary Examination Criteria**

Bids will be examined to determine whether they are complete and submitted in accordance with ITB requirements as per below criteria on a Yes/ No basis:

- Appropriate signatures
- Power of Attorney
- Minimum Bid documents provided
- Bid Validity
- Bid Security submitted as per ITB requirements with compliant validity period

## **Minimum Eligibility Criteria**

Eligibility will be evaluated on a Pass/ Fail basis. If the Bid is submitted as a Joint Venture, there should be no more than two (02) companies in the Joint Venture and each company should meet the minimum criteria, unless otherwise specified.

	ELIGIBILITY		
S. #	Subject	Criteria	Reference Returnable Form(s)
1.	Bidder's Status	Participating as  ☐ Individual Company ☐ JV/ Consortium	Form B: Joint Venture/ Consortium/ Association Information Form
2.	Legal Status	Bidder is a legally registered entity in Pakistan. Bidder is/ are also registered with FBR for Income Tax and Sales Tax	Form C: Bidder Information Form
3.	Location of Offices	Bidder (Lead Bidder) has either declared office(s) in Islamabad/ Rawalpindi/ Peshawar or in Haripur. Alternately, if the Contract is awarded, the Bidder shall establish office in either of these cities.	Form C: Bidder Information Form
4.	Principal's Authorization	Bidder or at least one member of JV/ Consortium/ Association must be Authorized Partner/ Reseller/ Dealer for the supply and services of quoted goods/ services.	Form C: Bidder Information Form

5.	Company in Operation	Bidder (Lead Bidder) is in operation for at least Five (05) years.	Form C: Bidder Information Form
6.	Financial Strength	Average annual turnover over last 3 years no less than Rs. 100 million for Lot 1 and Rs. 50 million for Lot 2, 3, 4, 5, 6.  (For JV/ Consortium/ Association, all Parties cumulatively should meet requirement).	Form C: Bidder Information Form
7.	Relevant Experience	Minimum No. of Projects of similar nature, value, and complexity in last two years Two (03) projects (For JV/Consortium/Association, all Parties cumulatively should meet requirement).	Form C: Bidder Information Form
8.	Eligibility	Bidder(s) is not suspended, nor debarred, nor otherwise identified as ineligible by any Government/ Semi-government/ Autonomous organization in Pakistan, in accordance with ITB clause 3. Non Blacklisting certificate will be required.	Form A: Bid Submission Form

receivership proceedings,	pankruptcy, is not involved in bankruptcy or nd there is no judgment or pending legal hat could impair its operations in the
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## **QUALIFICATION**

S. #	Attribute	Description	Max. Score	Criteria	Returnable Form(s)	
	Section – I: General Co	orporate Profile	25			
10.	Bidder's Footprints	services centers across	5	4+ offices fully operational for last five (4) year	Form C: Bidder Information	
		the country	3	3 – 4 offices fully operational for last five (4) year	Form	
			1	< 3 offices fully operational for last five (4) year		
11.	Bidder's Human Resource Strength	Number of full-time employees (documentary proof	8	50+ employees with at least 20% Technical staff with at least 10% having technical certification	Form C: Bidder Information Form	
		required)	6	36 – 50 employees with at least 20% Technical staff at least 10% having technical certification		
			4	21 – 35 employees with at least 20% Technical staff at least 10% having technical certification		
			2	10 – 20 employees with at least 20% Technical staff at least 10% having technical certification		
12.	Financial Standing		7	2+ x Financial Strength		
		Annual Turnover averaged over last 3	4	2 x Financial Strength	Form D: Qualification	
		years	2	1.5 x Financial Strength	Form	

13.	Annual Tax Paid	A 17 D'I	5	Rs. 5 million or more	
		Annual Tax Paid averaged over last 3	3	Rs. 2 – 5 million	Form D: Qualification
		years	2	Rs. 1 – 2 million	Form
	Section – II: Business I	Profile	30	10. 1 2 million	
14.	Relevant Experience	Project(s) of similar	7	Min. No. of Projects + 5	Form D: Qualification
		nature, value and complexity completed. Min. No. of Projects=5	5 3	Min. No. of Projects + 3 Min. No. of Projects + 2	Form
15.	Public Sector Experience	Project(s) delivered to	9	5 Projects worth 20 million each	Form D:
		government organizations	5	3 Projects worth 20 million each 2 Projects worth 20 million each	Qualification Form
16.	Education Sector		9	2+ Projects	
	Experience	Project(s) completed at education	7	2 Projects	Form D: Qualification
		institutions.	5	1 Project	Form
17.			5	Project worth 30 million in Pakistan	
	Experience in Haripur/ Abbottabad	Project(s) completed in Pakistan	3	Project worth 25 million in Pakistan	Form D: Qualification Form
	Section – III: Manufact	turer's/ Product's	10		
18.	Manufacturer's Global Presence	Countries having supplied the same Quoted items	5	No. of countries identified by Bid in consideration/ Max. No. of countries identified in all Bids * 10	Form E: Project Proposal Form
19.	Manufacturer's Products Portfolio	Various Products produced by the manufacturer beyond quoted items	5	No. of relevant Products mentioned by Bid in consideration/ Max. No. of Products referred in all Bids * 10	Form E: Project Proposal Form
	Section – IV: Registrat	ion & Certifications	10		
20.	ISO 27001 Certified	Bidder or the Lead Bidder in case of JV should be Certified	5	Copy of Valid Certificate	Form E: Project Proposal Form
21.	Certification specific to quoted Products/ Solution	Bidder or any of the JV Partners should possess them	5	Copy of Valid Certificate	Form E: Project Proposal Form
	Section – V: Presentat Proposal	ion on Project	25		

22.	Project Management Approach	Overall approach towards planning and implementing the project.	5	To be assigned by the Technical Committee	Form E: Project Proposal Form
23.	Post-Commissioning Services	Overall approach towards after-sale support and services.	5	To be assigned by the Technical Committee	Form E: Project Proposal Form
24.	Distinguishing Features	Distinguishing features of the quoted Product and/ or overall project proposed.	15	To be assigned by the Technical Committee	Form E: Project Proposal Form
Gra	nd Total		100		
Gra	nd Total  Technical Evaluation	meeting the Eligibility C	on both riteria ar	Eligibility and Technical Qualification able to secure <b>50 percent</b> in Teching Qualified Bidders for the next ste	nical qualification

# **Section 5a: Technical Specifications of the Required Goods**

## LOT-1: Prepared slides of Microbiology, Histology and Pathology

Sr. No	Name of item	Specification	No of units required
1.	Staphylococcus aureus	40x image transverse section	05
2.	Staphylococcus epidermidis	40x image transverse section	05
3.	Streptococcus pneumoniae	40x image transverse section	05
4.	Neisseria meningiditis	40x image transverse section	05
5.	Clostridium tetani	40x image transverse section	05
6.	Corynebacterium diphtheria	40x image transverse section	05
7.	Escherichia coli	40x image transverse section	05
8.	Salmonella typhi	40x image transverse section	05
9.	Vibrio cholera	40x image transverse section	05
10.	Helicobacter pylori	40x image transverse section	05
11.	Pseudomonas aeruginosa	40x image transverse section	05
12.	Mycobacterium tuberculosis	40x image transverse section	05
13.	Klebsiella pneumonia	40x image transverse section	05
14.	Shigella	40x image transverse section	05

		T	
15.	Campylobacter jejuni	40x image transverse section	05
16.	Plasmodium	40x image transverse section	05
17.	Entamoeba	40x image transverse section	05
18.	Herpes Simplex virus	40x image transverse section	05
19.	Varicella zoster virus	40x image transverse section	05
20.	Hepatitis virus	40x image transverse section	05
21.	Influenza virus	40x image transverse section	05
22.	Measles virus	40x image transverse section	05
23.	Mumps virus	40x image transverse section	05
24.	HIV	40x image transverse section	05
25.	Candida albicans	40x image transverse section	05
26.	Coccidiodes immitis	40x image transverse section	05
27.	Aspergillus fumigates	40x image transverse section	05
28.	Mucor	40x image transverse section	05
29.	Rhizopus	40x image transverse section	05
30.	Acute inflammation	40x image transverse section	05
31.	Chronic inflammation	40x image transverse section	05
32.	Thrombosis	40x image transverse section	05
	Embolism	40x image transverse section	05
34.	Infarction	40x image transverse section	05
	Necrosis	40x image transverse section	05
36.	Gangrene	40x image transverse section	05
37.	Hyperplasia	40x image transverse section	05
38.	Metaplasia	40x image transverse section	05
39.	Pigmentation	40x image transverse section	05
40.	Calcification	40x image transverse section	05
41.	Papilloma	40x image transverse section	05
42.	Hepatitis	40x image transverse section	05
43.	Diabetes	40x image transverse section	05
44.	Osteoclastoma	40x image transverse section	05
45.	Adenoma	40x image transverse section	05
		40x image transverse section	05
47.	Fibroma	40x image transverse section	05
48.	Leomyoma	40x image transverse section	05
49.	Squamous cell carcinoma	40x image transverse section	05
50.	Neofibroma	40x image transverse section	05
51.	Basal cell carcinoma	40x image transverse section	05
52.	Adenocarcinoma	40x image transverse section	05
53.	Fibrocarcinoma	40x image transverse section	05
54.	Rhabdo myosarcoma	40x image transverse section	05
55.	Leomyosarcoma	40x image transverse section	05
	Lymphosarcoma	40x image transverse section	05
57.	Liposarcoma	40x image transverse section	05
58.	Reticular cell sarcoma	40x image transverse section	05
59.	Breast carcinoma	40x image transverse section	05
60.	Hodgkin's disease	40x image transverse section	05
61.	Osteogenic sarcoma	40x image transverse section	05
62.	Degeneration Degeneration	40x image transverse section	05
63.	Transitional cell carcinoma	40x image transverse section	05
64.	Appendicitis	40x image transverse section	05
65.	Cholecystitis	40x image transverse section	05
05.	2110100 / 1011110		0.0

66.	Apoptosis	40x image transverse section	05
67.	Tuberculosis	40x image transverse section	05
68.	Hepatomegaly	40x image transverse section	05
69.	Meningitis	40x image transverse section	05
70.	Caseous necrosis	40x image transverse section	05

## **Lot no 2: Microbiology Lab Accessories**

Sr. No	Name of item	Specification	No of units required
1.	Staphylococcus aureus	ATCC no 6538	01
		Freeze dried	
2.	Escherichia coli	MERCK EC11303-25g	01
3.	Streptococcus pneumoniae	Streptococcus pneumoniae (Klein)	01
		ATCC no 49619	
4.	Pseudomonas aeruginosa	Pseudomonas aeruginosa ATCC™ 27853™	01
		Catalog no 23-021098	
5.	Candida albicans		01
		0250P catalog no <u>23-003-257</u>	
6.	Ampicillin discs	30ug	100
7.	Ceftriaxone discs	30ug	100
8.	Cefexime discs	30ug	100
9.	Amikacin discs	10ug	100
10.	Penicillin G discs	10ug	100
11.	Tobramycin discs	20ug	100
12.	Erythromycin discs	20ug	100
13.	Levofloxacin discs	30ug	100

# Lot no 3: Basic Medical Sciences Lab Accessories

Sr. No	Name of item	Specification	No of units required
1.	Lens paper	Unbound	05
1	_oms puper	6x8" pack of 100	
		Carolina item # 634010	
2.	Pipette filler wheel type	For 5 ml pipette	50
3.	Pipette filler wheel type	For 10 ml pipette	50
4.	Paper tape	Local 1 inch	10 roll
5.	Human body dummy	For practice of route of administration	02
6.	Wire loop	Platinum wire loop	50
7.	Surgical gloves	Local medium size, powdered	20 packs
8.	Face mask	Local, 3 layers	20 packs
9.	Cotton roll	Local	10 roll
10.	Knife	Large size for slaughtering of animal	04
11.	Glucometer with strips	Accu-Chek Active – 2 X 50 Test Strip	10

12.	Filter paper sheets	Local	2 packs
			(each
			having 100
			sheets)

# Lot no 4: Pathology Lab Equipment

Sr. No	Description of Asset	Specification of Asset	No Required
1.	Beurer Instant Digital Pulse Oximeter,	PO 30	10
2.	Biolyzer along with consumable accessories	Biolyzer 300 along with all the test kits (hematology, LFT, RFT) and accessories required to make functional	01
3.	ECG machine	6 channel TEC 650 Upmed china	02
4.	Urilyzer along with consumable accessories	Urilyzer 100 pro complete urine profile and chemisty	1

# Lot no 5: Basic Medical Sciences Equipments

Sr. No	Description of Asset	Specification of Asset	No Required
1.	Autoclave	Horizontal Bench-Top Autoclave-200500 x 1000211 / 100L	2
2.	Heavy duty grinder	Stainless steel, local	02
3.	Incubator	Advanced Protocol incubator 5-105°C	2
4.	Kymograph	Customized Abdul Wahab and Sons 5 gears control bar	15
5.	Merit Distillation water still	Stuart W4000, 4 litres per hr, single distilled, 1 litre per min, 3 - 100psi, (20-700kPa), 500 x 150 x 450mm	01
6.	Melting point apparatus	Local	25
7.	Carbogen cylinder with pipe and regulator	5% CO <sub>2</sub> 95% oxygen F size 1330 L	04
8.	Tissue organ bath	Abdul Wahab and Sons Single chamber 1 liter capacity	15
9.	Vacuum filtration assembly	Assembly with glass support, stopper and flask(1L) included.  Sigma Aldrich + MERCK Millipore membrane filter 0.45um	01
10.	Weighing balance	1mg-320g	04

## Lot no 6: Glassware & chemicals

Sr. No	Name of item	Specification	No of units required
1.	Beaker	100mL Pyrex	200
2.	Beaker	250mL Pyrex	100
3.	Beaker	500mL Pyrex	100
4.	Beaker	1000mL Pyrex	50
5.	Buchner funnel	3 inches porcelain	50
6.	Fermentation tubes	Pyrex 10mL	50
7.	Funnel	3 inch Pyrex	100

## **Chemicals**

Sr. No	Name of item	Specification	No of units required
1.	Bromine water	95%	2L
2.	Ethanol	95%	20L
3.	Iodine	95%	500g
4.	Heavy kaolin	95%	1kg

#### Note:

- 1. PAF-IAST may re-adjust the quantities within the total quantities specified against the specifications of same genre in any of the Lots.
- 2. The Bidder shall indicate in their offer,
  - a. detailed specifications of their offered product(s),
  - b. standard accessories,
  - c. make and origin, as part of confirming Compliance as per the format given in Form D.
- 3. The Unit Price, Total Bid Price, and Additional Warranty Price of the quoted items shall be indicated as per the given format in Form G.

# **Section 5b: Special Terms and Conditions**

#### **Standard**

- The goods supplied must be capable of functioning properly under the climatic conditions of Haripur.
- There shall be no deviation from specification and country of make as provided with each item. In case of any ambiguity in specification/ accessories needed for the full functioning of the equipment, the firm must clear it with the Procurement Committee. However, the decision of the Procurement Committee will be final.
- The goods with standard accessories supplied under this tender shall confirm to the standard maintenance in the technical specification.
- Visit to already installed and operational equipment if required as per Section 5, shall be provided within the time specified and unless otherwise specified by the Purchaser, at no expense to the Institute. The PAF-IAST may ask the bidders to carry out testing/analysis of samples (to be provided) to evaluate the performance of already installed and operational unit of similar specifications.

#### **Training**

• The firm supplying the item/ equipment(s) will demonstrate the operation/ working of the supplied goods to the satisfaction of PAF- IAST and provide training. Suppliers are advised to provide details on formal training for the LOT(s) covering aspects as mentioned below, but not limited to, as required in Form – E (Section 3).

	LOT(s)		
Level	1 to 6		
Basic	Demonstrate the operations/ working to end users; Identify the do's and don'ts; and aspects deem necessary for long-life functioning of supplied goods.		
Hands-on	Demonstrate technical features; Elaborate technical configuration(s) performed for integration with the overall setup; Documented guidelines for generating reports using software and/ or systems' interface		
Advanced	Provide trainings to Operators for troubleshooting and smooth operations using system manuals		

 The Bidder shall be responsible for all the necessary training programs available for the operation, maintenance and troubleshooting of the equipment at no additional cost to the institute. Unless otherwise specified, such training as well as training materials shall be provided in the language of the Bid as specified in the BDS.

#### Calibration of item/equipment

• The supplier will install the good(s) in the presence and satisfaction of the Procurement Committee, if need be. In case of any defect in the supplied good(s) or if it is not in accordance with the desired specification(s), the goods will be changed at the cost of the supplier.

#### Warranty/ Guarantee

- The Supplier will give comprehensive onsite warranty/ guarantee that the goods/ stores/ articles would continue to conform to the description and quality as specified for a period of at least One (01) year and additional four (04) years as Extended Warranty from the date of delivery, installation and commissioning of the said goods/ stores/ articles to be purchased and that notwithstanding the fact that the purchaser may have inspected and/ or approved the said goods/ stores/ article, if during the aforesaid period, the said goods/ stores/ articles, be discovered not to conform to the description and quality aforesaid or have determined (and the decision of the Procurement Committee in that context will be final and conclusive), the PAF: IAST will be entitled to reject the said goods/ stores/ articles or such portion thereof as may be discovered not to conform to the said description and quality, on such rejection the goods/ articles/ stores will be at the supplier's risk and all the provisions relating to rejection of goods etc. shall apply.
- The Supplier shall, if so called upon to do, replace the goods etc., or such portion thereof as is rejected by Procurement Committee, otherwise the supplier shall pay such damage as may arise by the reason of the breach of the condition herein contained. Nothing herein contained shall prejudice any other right of the Procurement Committee in that behalf under this contract or otherwise.
- The Supplier shall also replace equipment, in case it is found defective which cannot be put to operation due to manufacturing defect, etc. In case of equipment specified by the Procurement Committee, the supplier shall be responsible from carrying out annual maintenance and repairs on the terms and conditions as may be agreed. The supplier shall also be responsible to ensure adequate regular supply of spare parts needed for a specific type of equipment whether under their annual maintenance and repairs contract or otherwise. In case of change of model, supplier will give sufficient notice to the Procurement Committee who may like to purchase spare parts from them to maintain the equipment in perfect condition.

# **Section 6: Returnable Bidding Forms / Checklist**

This section serves as a checklist for preparation of your Bid. Please complete the Returnable Bidding Forms in accordance with the instructions in the forms and return them as part of your Bid submission. No alteration to format of forms shall be permitted and no substitution shall be accepted.

Before submitting your Bid, please ensure compliance with the Bid Submission instructions of the BDS 22.

#### **Bid Proposal:**

Have you duly completed all the Returnable Bidding Forms?	
☐ Form A: Bid Submission Form	
☐ Form B: Joint Venture/Consortium/ Association Information Form	
☐ Form C: Bidder Information Form	
☐ Form D: Qualification Form	
☐ Form E: Bid Proposal Form	
☐ Form F: Specifications Compliance Form	
☐ Form G: Price Schedule Form	
Have you provided the required documents to establish compliance with the evaluation criteria in Section 4?	

#### Form A: Bid Submission Form

(To be Submitted in an envelope duly sealed and marked as Technical Proposal)

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
ITB reference:	PAF-IAST/Pharmacy/TENDER/001/2024		

We, the undersigned, submit our Bid for the award of contract to supply the goods and related services required for [Insert Title of goods and services] in accordance with your Invitation to Bid No. [Insert ITB Reference Number]. We hereby submit our Bid, which includes this Bid proposal.

We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/ Consortium/ Association members or subcontractors or suppliers for any part of the contract:

- a) is not under procurement prohibition by any of the Government/ Semi-government/ Autonomous organization;
- b) have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any Organization in Pakistan;
- c) have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there
  is no judgment or pending legal action against us that could impair our operations in the foreseeable
  future;
- d) undertake not to engage in proscribed practices, including but not limited to corruption, fraud, coercion, collusion, obstruction, or any other unethical practice, with the PAF: IAST, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the PAF: IAST.

We declare that all the information and statements made in this Bid are true and we accept that any misinterpretation or misrepresentation contained in this Bid may lead to our disqualification and/ or sanctioning by the PAF-IAST.

We offer to supply the goods and related services in conformity with the Bidding documents, including the PAF-IAST General Conditions of Contract and in accordance with the Schedule of Requirements and Specifications.

Our Bid shall be valid and remain binding upon us for the period specified in the Bid Data Sheet.

We understand and recognize that you are not bound to accept any Bid you receive.

I, the undersigned, certify that I am duly authorized by [Insert Name of Bidder] to sign this Bid and bind it should PAF- IAST accept this Bid.

Name:	 	 
Title:		
Date:	 	 
Signature:	 	 

[Stamp with official stamp of the Bidder]

# Form B: Joint Venture/ Consortium/ Association Information Form

1 0111		mitted in an envelo	-						al)	
Name	e of Bidder:	[Insert Name of Bio	dder]				Date:	Select dat	е	
ITB re	ITB reference: PAF-IAST/Pharmacy/TENDER/001/2				24					
To bo	e completed e/Consortium/A	and returned w ssociation.	vith your	Bid i	f the	Bid	is s	submitted	as a	Joint
No		ner and contact in ers, fax numbers, e-ma		(address,	Propo	_	e of g	tion of res oods and/o performed		
1	[Complete]				[Comp	lete]				
2	[Complete]				[Comp	lete]				
3	[Complete]				[Comp	lete]				
(with a Assoc the ev		the JV, Consortium, TB process and, in	[Complete	]						
	tructure of and	py of the below refe the confirmation o			-					-
□ Lett	er of intent to fo	orm a joint venture	OR	<b>?</b> □ JV/	Consorti	ium/ <i>l</i>	Associa	tion agreen	nent	
	-	at if the contract is a erally liable to PAF:								ciation
Name	of partner:			Name	of partn	er:				
Signatu	ure:			Signat	ure:					

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Name of partner:		Name of partner:				
Signature:		Signature:	Date:			
	Date: _					
orm C: Bidder (To be Sub		orm clope duly sealed and marked a	s Techn	ical Proposal)		
Name of Bidder:	[Insert Name of E	Bidder]	Date:	Select date		
ITB reference:	PAF: PAF-IAST/Ph	narmacy/TENDER/001/2024				
Legal name of Bidd	er	[Complete]				
Legal address & Bra	nch Offices	[Complete]				
Year of registration		[Complete]				
Bidder's Authorized Representative Information		Name and Title: [Complete] Telephone numbers: [Complete] Email: [Complete]				
Are you a PAF: IAST registered vendor?		☐ Yes ☐ No  If yes, [insert PAF- IAST vendor number]				
Countries of operat	ion	[Complete]				
No. of full-time em	ployees	[Complete]				
No. of Technical Sta	aff					
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):		[Complete]				
,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,, ,,		[Complete]				
Does your Compacted its accreditation such ISO 14064 or equivalent the environment? (If of the valid Certificate):	as ISO 14001 or valent related to					
Does your Company	y have a written	[Complete]				
Statement of its Env						

**Policy?** (If yes, provide a Copy)

[Complete] Does your organization demonstrates significant commitment to sustainability through some other means, for example internal company policy documents on women empowerment, renewable energies, education, vocational trainings, social responsibility towards people with Special needs, or membership of trade institutions promoting such issues Contact person that PAF: IAST may Name and Title: [Complete] contact for requests for clarifications Telephone numbers: [Complete] during Bid evaluation (Only Lead Email: [Complete] Bidder) 1. Company Profile, which should not exceed fifteen (15) pages, Please attach the following including printed brochures and product catalogues relevant to documents: the goods and/ or services being procured. 2. Proposed timetable for delivery, installation and commissioning plan for the required and quoted items to PAF: IAST after the award of Contract. 3. Certificate of Registration of the business. 4. Principal's Authorization Letter in favor of Bidder to participate in this Tender. 5. A proofing document confirms the offered warranty for at least One (01) year, supported by the manufacturer's certificates, if applicable. A proofing document confirming supply of same or similar items of this magnitude to various clients/ customers in Pakistan. 7. Proven records of no less than the required Projects of similar nature/ value/ complexity in which delivery and services were extended. 8. Full detailed description of the specifications of the proposed items in addition to catalogues clearly showing the proposed specifications responding to the requirements. 9. Supporting photos of the proposed items, if applicable. 10. Quality certifications: ISO 9001:2015 (if applicable)

Note: To be filled in by each partner in case Bid is submitted as a JV/ Consortium/ Association

11. Latest Audited Financial Statements (Income Statement and

Balance Sheet) including Auditor's Report for the past (3 years).

### Form D: Qualification Form

(To be submitted in an envelope duly sealed and marked as Technical Proposal)

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
ITB reference:	PAF-IAST/Pharmacy/TENDER/001/2024		

If JV/ Consortium/ Association, to be completed by each partner.

## **Previous Relevant Experience**

Please list all Projects successfully completed in the last 3 years, covering following aspects; a) Scope of the projects/ assignments.

- b) Activities performed for the successful completion of the project.
- c) Support Services Contracts in hand with SLA for the supplied goods.

List only those assignments for which the Bidder was legally contracted or sub-contracted by the Client as a company or was one of the Consortium/ JV partners. Assignments completed by the Bidder's individual experts working privately or through other firms cannot be claimed as the relevant experience of the Bidder, or that of the Bidder's partners or sub-consultants, but can be claimed by the Experts themselves in their CVs. The Bidder should be prepared to substantiate the claimed experience by presenting copies of relevant documents and references if so requested by PAF- IAST.

Project name & Country of Assignment	Client & Reference Contact Details	Contract Value	Period of activity and status	Types of activities undertaken

Bidders may also attach their own Project Data Sheets with more details for assignments above.

# **History of Non-Performing Contracts**

□ Non-per	□ Non-performing contracts did not occur during the last 3 years				
□ Contract(s) not performed in the last 3 years					
Year	Non- performed portion of contract	Contract Identification	<b>Total Contract Amount</b> (current value in US\$)		
		Name of Client: Address of Client: Reason(s) for non-performance:			

# **Financial Standing**

Annual Turnover for the last 3 years	Year	PKR
	Year	PKR
	Year	PKR
Latest Credit Rating (if any), indicate the source		

Financial information (in PKR equivalent)	Historic information for the last 3 years			
	Year 1	Year 2	Year 3	
	Inf	ormation from Balance Sh	neet	
Total Assets (TA)				
Total Liabilities (TL)				
Current Assets (CA)				
Current Liabilities (CL)				
	Infor	mation from Income State	ement	
Total / Gross Revenue (TR)				
Profits Before Taxes (PBT)				
Net Profit				
Current Ratio				

☐ Attached are copies of the audited financial statements (balance sheets, including all related notes, and income statements) for the years required above complying with the following condition:

- a) Must reflect the financial situation of the Bidder or party to a JV, and not sister or parent companies;
- b) Historic financial statements must be audited by a certified public accountant;
- c) Historic financial statements must correspond to accounting periods already completed and audited. No statements for partial periods shall be accepted.

## Form E: Technical Bid Proposal Form

(To be submitted in an envelope duly sealed and marked as Technical Proposal)

Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
ITB reference:	PAF-IAST/Pharmacy/TENDER/001/2024		

The Bidder's Bid should be organized to follow this format of the Technical Bid Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same may be viewed as non-responsive. **SECTION 1:** 

#### Qualification, capacity and expertise

- 1.1 Bidder's general organizational capability: management structure, financial stability and project financing capacity, project management controls, extent of work to be subcontracted (if so, provide details).
- 1.2 Bidder's relevance of specialized knowledge and experience on similar engagements done in the region/country. Bidder should submit a detailed description of the projects executed (quantities, value, beneficiary)
- 1.3 Manufacturer's strengths covering the regional/ global market presence, hi-tech products portfolio, manufacturing capacity, R&D activities resulting in national and international patents, quality control and assurance practices, and international certifications in relevant areas.

#### **SECTION 2: Management Structure and Key Personnel**

- 2.1 Describe the overall management approach toward planning and implementing the project. Include an organization chart for the management of project describing relationship of key positions and designations.
- 2.2 Provide CVs for key personnel that will be provided to support the implementation of this project using the format below. CVs should demonstrate qualifications in areas relevant to scope of goods and/or services.

Format for CV of Proposed Key Personnel

Name of Personnel	[Insert]
Position	[Insert]
Nationality	[Insert]
Language proficiency	[Insert]
Education/ Qualifications	[Summarize college/university and other specialized education of personnel member, giving names of schools, dates attended, and degrees/qualifications obtained.] [Insert]
	[Provide details of professional certifications relevant to the scope of goods and/or services]
Professional certifications	<ul><li>Name of institution: [Insert]</li><li>Date of certification: [Insert]</li></ul>
Employment Record/ Experience	[List all positions held by personnel (starting with present position, list in reverse order), giving dates, names of employing organization, title of position and location of employment.
•	[Insert]

I, the undersigned	, certify that to th	e best of my kr	nowledge and	belief, the da	ta provided	above	correctly
describes my qual	ifications, my expe	riences, and otl	her relevant in	formation abo	out myself.		

Signature of Personnel	Date (Day/Month/Year)

#### SECTION 3: Scope of Supply, Technical Specifications and Training(s)

This section should demonstrate the Bidder's responsiveness to the specification by identifying the specific components proposed, addressing the requirements, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; and demonstrating how the proposed

bid meets or exceeds the requirements/specifications. All important aspects should be addressed in sufficient detail.

- 3.1 A detailed description of how the Bidder will deliver the required goods and services, keeping in mind the appropriateness to local conditions and project environment. Details how the different service elements shall be organized, controlled and delivered.
- 3.2 Explain whether any work would be subcontracted, to whom, how much percentage of the requirements, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 3.3 Implementation plan including a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.
- 3.4 Details on post-deployment trainings on-site hands-on training for all LOTs.

#### **SECTION 4: Registration & Certifications**

This section should demonstrate the Bidder's responsiveness towards its registration with the relevant national body and international organizations Certifying the bidder's qualifications with respect to Quality and Project Management.

- 4.1 Provide a copy of valid registration with the Pakistan Engineering Council (if applicable).
- 4.2 Provide a copy of valid Certificate issued by International Organization for Standardization certifying the bidder's compliance and practices towards quality management principles and standards in their offered products/ solutions and services.
- 4.3 Provide a copy of valid Certificate issued by International Organization for Standardization certifying the bidder's compliance and practices towards information security management principles and standards in their offered products/ solutions and services.

#### **SECTION 5: Warranty and Support Services**

This section should demonstrate the Bidder's responsiveness to the post-commissioning warranty and support services of the goods supplied, addressing the requirements, as specified, point by point; providing a detailed description of the essential performance characteristics proposed; and demonstrating how the proposed bid meets or exceeds the requirements. All important aspects should be addressed in sufficient detail.

- 5.1 A detailed description of how the Bidder will provide the Warranty claims to the users, keeping in mind the span and complexity of the project in context of local conditions and project environment.
- 5.2 Explain whether any services or work would be subcontracted, to whom, how much percentage of the requirements, the rationale for such, and the roles of the proposed sub-contractors and how everyone will function as a team.
- 5.3 Details how the post-delivery/ deployment Support Services will be provided to the users keeping in consideration the criticality of systems, and dependency of university administration and operations on such systems.

# Form F: Specifications Compliance Form

(To be submitted in an envelope duly sealed and marked as Technical Proposal)

Name of Bidder: [Insert Name of Bidder] Date: Select date	r] Date: Select date
---	----------------------

The Bidder's Bid should be organized to follow this format of the Technical Bid Proposal. Where the bidder is presented with a requirement or asked to use a specific approach, the bidder must not only state its acceptance, but also describe how it intends to comply with the requirements. Where a descriptive response is requested, failure to provide the same may be viewed as non-responsive.

	Your response  Compliance with specifications		
Goods and services to be Supplied (based on the Technical Specifications provided in Section 5a & Section 5b)	Comply (Yes/ No) (If No, indicate discrepancies)	Quoted Specifications	Type/ Model no. & Country of Origin
Required Items		Offered Items	
Lot No. 1: Prepared slides of Microbiology, I	Histology and P	athology	
		(Bidders are required to atta Compliance Comparison supported by Product Data Sh against the Specifications prov in Section – 5)	Sheet leet
Lot No. 2: Microbiology Lab Accessories			
		(Bidders are required to atta Compliance Comparison supported by Product Data Sh against the Specifications prov in Section – 5)	Sheet leet
Lot No. 3: Basic Medical Sciences lab access	ories		
		(Bidders are required to atta Compliance Comparison supported by Product Data Sh against the Specifications prov in Section – 5)	Sheet leet
Lot No. 4: Pathology Lab Equipment			
		(Bidders are required to attach Compliance Comparison Sheet supported by Product Data She against the Specifications provi in Section – 5)	
LOT No.5: Basic Medical Sciences and Micro	biology lab equ	uipment	
		(Bidders are required to attach Compliance Comparison Sheet supported by Product Data She against the Specifications provi in Section – 5)	
LOT No.6: Glassware and Chemicals	I		
		(Bidders are required to attach Compliance Comparison Sheet supported by Product Data She against the Specifications provi in Section – 5)	

## Form G: Price Schedule Form

(To be Submitted in a separate and sealed envelope duly marked as Financial Proposal)

	1 1 2		1 ,
Name of Bidder:	[Insert Name of Bidder]	Date:	Select date
ITB reference:	PAF-IAST/Pharmacy/TENDER/001/2024		

[The Bidder is required to prepare the Price Schedule following the below format. The Price Schedule must include a detailed cost breakdown of all goods and related services to be provided.]

We, the <<Name of Bidder>>, hereby submit our Financial Bid for the Supply of Items as below. We assure you of our full compliance to the required specifications, delivery schedule and other terms without any deviation and/ or reservations. We reiterate our acceptance to the terms and conditions of the RFP. Our Financial proposal as below is submitted for your kind consideration;

### **QUOTED PRICE IN PKR (DDP)**

Quoted Items in compliance to the Technical Specifications as referred in Section – 5a and Section – 5b	Quantity (a)	Unit Price [in Rs.] (b)	GST [in Rs.] (c)	Total Price [in Rs.] d=a*[b+c]
Lot #1:				
LOT #2:				
LOT #3:				
LOT #4:				
LOT #5:				
LOT #6:				

# **Extended Warranty Price (at discretion of PAF-IAST)**

# QUOTED PRICE IN PKR (DDP)

Annual Warranty & Support Services beyond Standard Warranty of the Quoted Items	2 <sup>nd</sup> Year (in PKR)	3 <sup>rd</sup> Year (in PKR)	4 <sup>th</sup> Year (in PKR)	5 <sup>th</sup> Year (in PKR)
LOT #1:				
LOT #2:				
LOT #3:				
LOT #4:				
LOT #5:				
LOT #6:				

Total Bid Value in Figur	es (including Extended Warranty Price): PKR
Total Bid Value in word	s (including Extended Warranty Price): PKR
Name & Designation of A	uthorized Person:
Signature:	(Please affix company stamp here)
Note: Quoted price must	be inclusive of all taxes and duties.

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The Bidders will be required to submit the below text on stamp paper after filling in the details and duly signed as well as stamped, as part of their Technical Proposal.

# DECLARATION OF FEES, COMMISSION AND BROKERAGE ETC PAYABLE BY THE SUPPLIER OF GOODS, SERVICES & WORK IN CONTRACTS WORTH RS. 10.0 MILLION OR MORE

(To be filled by the bidder as a part of technical pro	posal)
Contract Number:	_ Dated:
Contract Value:	_
Contract Title:	_
hereby declare that	it has not obtained or induced the procurement of any contract, right,
-	penefit from Government of Pakistan or any administrative subdivision or or controlled by it (GoP) through any corrupt business partner.
the brokerage, commission, fees etc. paid not give or agree to give to anyone with juridical person, including its affiliate, ager or subsidiary, any commission, gratification otherwise, with the object of obtaining or	represents and warrants that it has fully declared or payable to anyone and not given or not given or agreed to give and shall in or outside Pakistan either directly or indirectly through any nature or nt, associate, broker, consultant, director, promoter, shareholder, sponsor on, bribe, finder's fee or kickback, whether described as consultant fee or inducing the procurement of a contract, right, interest, privilege or other P, except that which has been expressly declared pursuant hereto.
	ade and will make full disclosure of all agreements and arrangements with ransaction with GoP and has not taken any action or will not take any action esentation or warranty.
discloser, misrepresenting facts or taking and warranty. It agrees that any contract,	ility and strict liability for making any false declaration, not making full any action likely to defeat the purpose of this declaration, representation right, interest, privilege or other obligation or benefit obtained or procured other right and remedies available to GoP under any law, contract or other GoP.
for any loss or damage incurred by it on a GoP in an amount equivalent to ten time	exercised by GoP in this regard, agrees to identify GoP account of its corrupt business practices and further pay compensation to a the sum of any commission, gratification, bribe, finder's fee or kickback for the purpose of obtaining or inducing the procurement of any contract, in or benefit in whatsoever from GoP.
[Buyer] [Seller / Supplier]	

**Annex – II:** Draft Contract Sample

Available at PAF: IAST website at <a href="http://www.paf-iast.edu.pk/downloads">http://www.paf-iast.edu.pk/downloads</a>