



Technical Bids Evaluation Report

Pak-Austria Fachhochschule: Institute of Applied Sciences and Technology (PAF-IAST), Haripur invited sealed bids from interested firms for the **Tender** advertised on national daily newspapers i.e Mashriq and The News dated 03 August 2024 for the" **Development, Configuration, Implementation & Commissioning of Hyper Converged Infrastructure (HCI) with 5 Servers for PAF-IAST Application**", based on KPPRA Rule 6 (2)(b) "Single Stage, Two Envelope Procedure" with original bid submission date as August 22, 2024 which later on tender opening date has been rescheduled to August 26, 2024 due to unforeseen circumstances in the capital.

Three bidders have submitted bids against the tender as of above and the bid was opened on the same day i.e., August 26, 2024 at 12:00 PM by the Procurement Committee in the presence of representatives of participating bidder.

1. M/S Computer Marketing Company Pvt Ltd
2. M/S TechAccess
3. M/S NDS

As per Clause 29 of tender document, Technical Evaluation Committee evaluated bids as per Clause 27 & 28 of tender document; Preliminary Examination and Evaluation of Eligibility and Technical Qualification which were defined in Section 4: Evaluation Criteria. After going through the bid proposals and the clarifications sought from the bidder afterwards, the following is the assessment of the Committee about each of the participating bidders.

1. Preliminary Examination Criteria

| S.No | 2. Description | Computer Marketing Company Pvt Ltd | TechAccess | NDS |
|------|--|------------------------------------|------------|-----|
| 1. | Appropriate signatures & Power of Attorney | Yes | Yes | Yes |
| 2. | Minimum bid documents provided | Yes | Yes | Yes |
| 3. | Bid validity and Bid security submitted as per ITB requirements with compliant validity period | Yes | Yes | Yes |



2. Eligibility

| S. # | Subject | Computer Marketing Company Pvt Ltd | TechAccess | NDS |
|------|------------------------------------|------------------------------------|------------|----------|
| 1 | Bidder's Status | Complied | Complied | Complied |
| 2 | Legal Status | Complied | Complied | Complied |
| 3 | Location of Offices | Complied | Complied | Complied |
| 4 | Quoted Product Strength and Rating | Complied | Complied | Complied |
| 5 | Company in Operation | Complied | Complied | Complied |
| 6 | Financial Strength | Complied | Complied | Complied |
| 7 | Relevant Experience | Complied | Complied | Complied |
| 8 | Eligibility | Complied | Complied | Complied |
| 9 | Bankruptcy | Complied | Complied | Complied |
| 10 | Technical Specification Compliance | Complied | Complied | Complied |
| 11 | Certificates and Licenses | Complied | Complied | Complied |

3. Qualification Criteria:

| S. # | Attribute | Total Score | Computer Marketing Company Score | TechAccess Score | NDS Score |
|------|--|-------------|----------------------------------|------------------|-----------|
| 1 | Section – I: General Corporate Profile | 15 | 15.00 | 13.00 | 15.00 |
| 2 | Section – II: Business Profile | 20 | 10.00 | 10.00 | 16.00 |
| 3 | Section – III: Product Strength(s) and Compliance with Functional & Technical Specifications | 40 | 37.00 | 40.00 | 37.00 |
| 4 | Section – IV: Presentation/Demo on Quoted Solution | 25 | 9.20 | 9.00 | 16.20 |
| | Grand Total | 100 | 71.20 | 72.00 | 84.20 |



Evaluation Salient Points

1. The committee received bids from three companies: TechAccess, NDS, and Computer Marketing Company (CMC) Pvt Ltd.
2. The bids were rigorously evaluated according to the criteria outlined in the Invitation to Bid (ITB) requirements.
3. The bidders were invited to present and demonstrate their proposed technical solutions on Thursday, September 26, 2024.
4. All three companies participated in the session. NDS demonstrated its product along with an overview of its understanding and planning, while TechAccess and CMC did not present a demonstration.
5. To verify product suitability with the existing network, bidders were asked to install an HCI demo kit of the proposed product. Only NDS fulfilled this requirement, installing a demo kit for about a week to showcase product capabilities. TechAccess and CMC did not meet this requirement.
6. The committee recommends that technical requirements be fully met, including the installation of necessary switches and the migration of existing IT systems (CMS, Library, and ERP) to the HCI system.
7. Committee members individually evaluated each company on three aspects: Project Management Approach, Salient and Value-Added Features, and Project Understanding, with average scores considered.
8. NDS was the only bidder to meet the Eligibility and Technical Qualification Criteria of 80% with a score of 84.2%, thus qualifying for the Financial Bid opening. CMC and TechAccess did not meet the criteria, scoring 71.2% and 72%, respectively, and are therefore disqualified.

Conclusion:

NDS is the only bidder that met all Eligibility and Technical Qualification Criteria, scoring 84.2% and fulfilling key requirements, including the HCI demo kit installation. NDS is therefore qualified to proceed to the Financial Bid opening, while CMC and TechAccess, scoring below the technical threshold, are excluded from further consideration.

Recommendations:

As per Evaluation criteria defined in the tender document, and as stipulated therein the qualification was to be based on both eligibility (bidder required to fulfill all conditions), as well as qualification on a score basis (i.e., bidders are required to secure at least 80 percent

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Institute of Applied Sciences & Technology**
Mang, Haripur, Khyber Pakhtunkhwa

to qualify). Therefore, based on assessment of Technical Committee, M/s NDS is declared Technically Qualified Bidder. The report is submitted to the procurement committee to review and further necessary action please.

Mr. Jalil Raza

System/Network Engineer, Member

Mr. Adil Rasheed

Assistant Manager Networks, Member

Mr. Syed Ali Raza

Manager IT, Member

Dr. Rashid Naseem

Assistant Professor, Member

Dr. Arshad Iqbal

Assistant Professor, Convener