

# Technical Evaluation Result For Furniture Lot

## QUALIFICATION FOR LOT # 1 (Furniture)

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Appropriate Signatures			M/s Khazana			M/s Ittefaq Trading			M/s Sky Kraft			M/s Pak German			M/s Eastern Trading Corp			M/s Zaharia and Sons		
Power of Attorney			Yes			Yes			Yes			Yes			Yes			Yes		
Minimum bid documents provided			Yes			Yes			Yes			Yes			Yes			Yes		
Bid validity			Yes			Yes			Yes			Yes			Yes			Yes		
Bid security submitted as per ITB requirements with compliance validity period			Yes			Yes			Yes			Yes			Yes			Yes		
S #	Attribute	Description	Max. Score	Criteria	Remarks	Form(s)	Remarks	Form(s)	Remarks	Form(s)	Remarks	Form(s)	Remarks	Form(s)	Remarks	Form(s)	Remarks			
Section - I: General Corporate Profile																				
10	Bidders' Footprints	Number of offices/ services centers across the country	25	4+ offices fully operational for last five (04) year	1	Form C: Bidder Information Form	only one office address provided as per bid document submitted	1	only one office address provided as per bid document submitted	2	Form C attached	8	Form C attached	2	Form C attached	3	Details provided			
			5	3 - 4 offices fully operational for last five (03) year																
			3	< 3 offices fully operational for last five (03) year																
			1	50+ employees with at least 20% Technical staff with at least 10% having technical certification																
			8	35 - 49 employees with at least 20% Technical staff with at least 10% having technical certification																
			6	20 - 34 employees with at least 20% Technical staff with at least 10% having technical certification																
11	Bidders' Human Resource Strength	Number of full-time employees (documentary proof required)	4	10 - 20 employees with at least 20% Technical staff at least 10% having technical certification	8	Form C: Bidder Information Form	Form C submitted	2	No documentary proof attached (sign stamp)	2	Form C attached	8	Form C attached	2	Form C attached	2	Form C attached			
			2	20+ employees with at least 20% Technical staff at least 10% having technical certification																
			7	15+ Financial Strength																
			4	2+ Financial Strength																
12	Financial Standing	Annual Turnover averaged over last 3 years	7	Rs. 5 million or more	7	Form D: Qualification		2	No proper documentation submitted, FRB report is only for 2013	7	Form D attached	7	Form D attached	7	Form D attached	7	Form D attached			
			2	Rs. 2 - 5 million																
			3	Rs. < 2 million																
			2	Rs. < 2 million																
Section - II: Business Profile																				
14	Relevant Experience	Project(s) of similar nature, value and complexity completed in last three (03) years	7	Min. No. of Projects + 5	7	Form D: Qualification Form	7	7	One project worth 25 million of similar nature	5	Form D attached	5	Form D attached	5	Form D attached	5	Form D attached			
			5	Min. No. of Projects + 3																
			3	Min. No. of Projects + 2																
			9	5 Projects worth 20 million each																
15	Public Sector Experience	Project(s) delivered to government organizations during last three (03) years	9	3 Projects worth 20 million each	9	Form D: Qualification Form	Form D Attached	9	Form D Attached	0	only one project done in last 3 years worth 20 million	9	Form D attached	9	Form D attached	9	Form D attached			
			5	2 Projects worth 20 million each																
			9	2+ Projects																
			7	1 Project																
16	Education Sector Experience	Project(s) completed at education institutions	9	Project worth 30 million in Haripur/ Abbottabad	9	Form D: Qualification Form	9	9	Project worth 18 million mentioned in Haripur/ Abbottabad	0	No evidence attached	5	No evidence attached	5	No evidence attached	5	No evidence attached			
			5	Project worth 25 million in Haripur/ Abbottabad																
			3	Haripur/ Abbottabad																
			10	Haripur/ Abbottabad																
Section - III: Bidder's Strength																				
18	Manufacturer's Global Presence	Countries having supplied the same Quoted items, Letter of authorization from manufacturer Country having supplied the same Quoted items	5	No. of countries identified by Bid in consideration Max. No. of countries identified in all Bids + 10	0	Form E: Project Proposal Form	no global presence	0	No from Attached	0	No details provided	0	No details provided	0	No details provided	0	No details provided			
			5	No. of relevant Products mentioned by Bid in consideration/ Max. No. of Products referred in all Bids + 10																
			5	Copy of Valid Certificate																
			5	Copy of Valid Certificate																
19	Manufacturer's Products Portfolio	Various Products produced by the manufacturer beyond quoted items	5	Products referred in all Bids + 10	5	Form E: Project Proposal Form	Available	0	No description available	5	Product Portfolio attached	0	No details provided	0	No details provided	0	No details provided			
			18	Copy of Valid Certificate																
			5	Copy of Valid Certificate																
			5	Copy of Valid Certificate																
Section - IV: Information on Project																				
22	Project Management Approach	Overall approach towards planning and implementing the project.	5	To be assigned by the technical Committee	4	Form E: Project Proposal Form	Presented	4	Presented	3	Non Responsive after several telephonic calls/ No presentation	3	Non Responsive after several telephonic calls	4	Aided for online meeting and presentation, Not yet planned	5	Presented			
			5	To be assigned by the technical Committee																
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24	Outstanding Features	Outstanding features of the quoted Product and/ or overall project proposed	15	To be assigned by the technical Committee	12	Form E: Project Proposal Form		12	12	12	12	12	12	12	12	12	12			
			15	To be assigned by the technical Committee																
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			15	To be assigned by the technical Committee																
Grand Total			100		85		53		49		78		60		40					



Dr. M. Imran Khan  
Convener Technical Evaluation Committee  
PAF-IAST - Haripur



Engr. Waqar Rabbani  
Member Technical Evaluation Committee  
PAF-IAST - Haripur



Syed Waqar Rabbani  
Member Technical Evaluation Committee  
PAF-IAST - Haripur